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Ryan's Recovery

August 31, 2008

Frank Wood
Regional Sales Manager, Insight USA
23330 Cottonwood Pkwy, Suite 333
California, MD 20619

Dear Frank,

Thank you for helping me see the light with the capabilities of GPS tracking. I have been in the towing industry for approximately 12 years and I have owned my business for six. I hate to admit it but I have been very set in my ways of doing things, a little behind the times you might say.

When I began researching GPS I was confused and very hesitant to commit to one or the other. My reason for this was the fact that there are many companies that offer these type of units and many sales people that tell you what you want to hear. Frank, you took the time to demonstrate all of the features of the software. I must admit I felt a little overwhelmed by everything it could do, but with your help I found it very easy to use. The other thing I was afraid of was the ability of the GPS to transmit being at 96,000ft, in the mountains of Colorado. You eliminated my fear by allowing me to pilot some of the equipment before purchasing any of it. I was completely surprised by how well the equipment worked, especially in areas where there is no cell service. It really showed the quality of equipment Insight USA sells.

I feel that without this equipment my business would be flying blind. Having the ability to know where all of my trucks are and what they are doing at all times makes for a fast and efficient way to provide service to customers. I regularly use the history option to double check employee eta's and mileages. It is an easy way to make sure they are responding to calls in a timely fashion and billing the proper mileages. This Technology has also helped me watch fuel consumption and stay up on scheduled maintenance.

Frank, you are a man of your word and I appreciate your eagerness to show me the benefits these products would have on my business. You, along with Insight USA have been a tremendous asset for me and my company. I only wish I had done this sooner.

Thanks again,

Ryan Scheuermann
President
Ryan's Towing & Recovery

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